

Opportunities for Italian exports



Export opportunity index



Investment opportunity index

116°

13°

23.6_{mn}

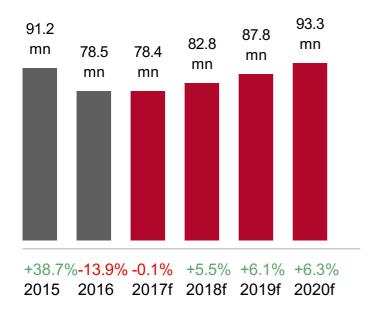
Market for Italian exports

Target market for Italian exports to Sub-Saharan Africa

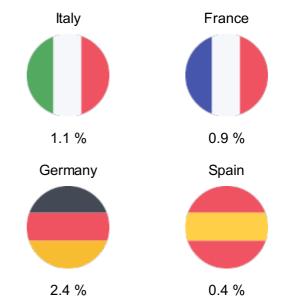
Potential increase in Italian exports by 2020 (€)

Italian exports

(values in €, % change)



Export market shares of Italy and its peers



Italian imports2016

vs previous year



-2.2%

Italian exports by sector (2016)

	Mechanical engineering 31%		Wood products		Electrical equip ment		Others
			11%		8%		22%
	©	A		T1	9	\$	
•		12%		8%		8%	
		Mineral products		Food and bever ages		Metals	

Sectors of opportunity













Constructions Infrastructure

Renewable

Transportation Food processing

Mining

Risk indicators



The country in figures

Economic performance in 2016

GDP growth

6.5%

vs previous year

Growth of GDP per capita

4.4%

vs previous year

Government balance

-3.4%

of GDP

Public debt

36.0%

of GDP

Foreign debt

35.2%

of GDP

Stocks

5.8

months of imports

Political and social context

Human development

151°

out of 188 countries

Unemployment

2.7%

Distribution of wealth

31.0%

held by the richest 10% of the population

Business climate

Doing Business Index

137°

out of 190 countries

Register a company: 28 days
Obtain a judgment: 515 days
Recovery rate: 21.2%

Economy competitiveness

113°

out of 140 countries

Perceived corruption

103°

out of 180 countries

Banking system

Concentration top 3 banks

62.3%

of total assets

Interest on loans

17.0%

Nonperforming loans

5.9%

of total loans

Banks pre-entrusted by SACE

• CRDB Bank PLC • Standard Chartered Bank Tanzania Limited